

Development of Productivity Measurement Model with Special Reference to Tea Production in Assam

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ABSTRACT

Assam is the largest tea producing state in India which occupied its unique position by producing more than fifty percent of national tea production . In the year 2015-16, Assam produces 653 Million kg of tea which is fifty three percent of national production. Tea Plantation area of Assam is about 3.22 Lakh hectares which is also more than half of the country's total area under tea. Tea industry extended largest support by generating highest employment opportunities in Assam by providing average daily employment to more than six lakh persons in the State, which is around fifty percent of the total average daily waged employee in the country. Assam teas are popular in the foreign countries due to their strong, brisk and full bodied liquor. The industry plays a vital role in the state economy by earning foreign currency as well as through direct and indirect taxes. The growth rate of production of tea in India in general and Assam in particular is not satisfactory in compare to the other tea producing countries like China, Sri Lanka, Keniya etc. Attention to be given for substantial growth of tea production of Tea Industry of Assam Assam which is the one of the major backbone of economy of the state as well the country. This paper aims to analyze the total productivity and partial productivity for tea production Assam. Data collected through field survey were analyzed using MINITAB-18 statistical software to find the relationship amongst different variables.

Keywords: Tea Production, Total Productivity, Partial Productivity, Regression Analysis.

INTRODUCTION:

Tea industry of India is one of the oldest industries in India having more than 180 years old history. East India Company loses its legal monopoly of trade between China and British in the year 1832. As a result, the cultivation of tea was taken up to India in 1834. Presently, India produces 23 percent of world tea production and consumes around 21 percent of total world consumption which is around 80 percent of tea produced inside India. In the year 2015, India produced 1208 million kg of tea from total plantation area of 564 thousand hectare with an average yield of 2142 kg per hectare. India earned foreign exchange of Rs 4086 crores in the year 2015 by exporting 217.67 million kg of tea with an average price of Rs 187.7 per kg. In the same year, India imported 18.61 million kg of tea having cost of Rs 236 crores with an average import price of Rs 127 per kg. Tea industry provides direct employment of 1.27 million workers mainly drawn from the backward and socially weaker section of the society out of which around 50 percent are women worker (second largest employer in the organized sector after Indian Railway). Tea is commercially cultivated in 16 states in India viz, Assam, West Bengal, Tamil Nadu, Kerala, Karnataka, Tripura, Uttarakhand, Himachal Pradesh, Arunachal Pradesh, Manipur, Meghalaya, Mizoram, Nagaland, Sikkim, Odisha and Bihar . Out of which Assam, West Bengal, Tamil Nadu and Kerala are accounted for more than 95% of the total tea production in India.

Assam occupied unique place in India by producing more than fifty percent of the national production having plantation area of about 3.22 Lakh Hectares which is more than half of the country's total area under tea. Assam teas are popular in the foreign countries which maintaining its international reputation and commands significant share in the World Tea Market due to their strong, brisk and full bodied liquor. Tea industry extended largest support by generating highest employment opportunities in Assam. It is the single largest industry in Assam that provides average daily employment to more than 6.86 lakhs persons in the State, which is around 50 percent of the total average daily waged employee in the country. This Industry also helps in providing indirect employment in different sectors like road construction, transportation, warehouses, manufacture of plywood, tea chest, paper, card board, aluminium foil, tinplate, metal fittings, fertilizers, insecticides, pesticides, iron, steel, coal, etc. The growth rate of production of tea in India in general and Assam in particular is not satisfactory in compare to the other tea producing countries like China, Sri Lanka, Keniya etc. India was occupied first position till 2005 in terms of world tea production, but China occupied first position in terms of production in the year 2006 forced India in second position. Since then India could recovered its position in the world tea market. Growth of production of tea in India is less comparatively other tea producing country which is an alarming factor for Indian economy. Productivity is the important area for the tea production. In the paper researchers attempted to develop the relationship among different productivity variables like total productivity and partial productivity on tea production of Assam.

OBJECTIVE OF THE STUDY:

- a) To find total productivity and partial productivity for Tea production in Assam
- b) To establish a relation between total productivity and partial productivity for tea production in Assam.

REVIEW OF LITERATURE:

Harlar (1956) has been elaborated through his writing regarding price and production. He described price realization and production of finished tea.

Goswami (1963) tried to analyse the relation between the selling price and the costs of production of manufactured tea. It is important for the tea manufacturer to understand their cost of production. He emphasized on the need for the systematic organization of the underdeveloped sectors of economy and for building up leadership in the various industrial sectors of economy.

Basu (1969) found low average yield in the plains of West Bengal and Assam and also found that, despite considerable improvements in agro-chemical techniques, the average yield is not going to increase at significant rate. They came to the conclusion that the plant age, tea plant uprooting, replanting soil, soil management, shade and drainage are the main factors for increasing the yield rate.

Biswas (1971) pointed out that proper rainfall distribution as well as the soil type and depth of soil should be examined as it affects the annual yield of tea and stresses the need of irrigation to optimise the yield.

Borbora (1971), using statistical methods in design and improvement, tried to explain that proper scientific drainage in tea is an important factor for sustained production. Satyanarayana (1971) also suggested as the water is not well distributed throughout the year and hence drainage can play important role by lowering the water level to prevent the injection.

Grice (1971) showed through his experiment between shade and cultivation of tea, how yield per hectare under of different degree of shade is effected by nitrogen, soil type and age of the tea. However in his study, he could not recognize the composite effect of several production factors and productivity of tea.

Chakravartee (1971) showed how the pattern of crop distribution obtains from unpruned tea and pruned tea affect the yield of tea. Author tried to relate the seasonal change in the direction of movement of photosynthates from the maintenance leaves of unpruned bushes. He suggested that pruning is important operations, which decides the productivity of tea. His study revealed that December and January are to be ideal months for pruning tea bushes in North-East India.

Biswas (1977) found that the field management factors play the important role to the yield rate of tea. He tried to find the field management and environmental factors from long term effects on yield of tea.

Ashby (1977) given a detailed description about the drying and processing of beans and leaves and about the by-products that can be developed in the process An introduction on tea, the history of tea and the main tea growing countries are explained by him. The details of planting, fostering, manufacturing, and pest control measures in tea cultivation are also explained in his book.

Borbora, Jain and Rahman (1981) found that with improvement in the cultural practices and management, the

young tea could be brought into bearing earlier than before and more crop could be harvested.

George (1982) pointed out that the domestic consumption has been increasing at an average annual growth of 5 per cent while the production has been increasing at a rate of 3.5 per cent per annum. Due to lack of development activities in tea plantations most of them became unproductive.

Radhakrishnan (1997) observed that there is scope for developing tea plantations in Wayanadu District of Kerala. The average yield of Wayanadu in 1997 was 2300 kg./hectare. Recurring draught is one of the major factors affecting productivity here. Radhakrishnan suggested that replantation, rejuvenation, pruning, infilling and shading with trees are options before planters for improving productivity. The organic content of soil may be enriched by burial of prunings. By introducing these aspects, the author argues that, the yield level of tea in the district can be increased by 25 per cent to 30 per cent.

Muraleedharan (1998) gives a description about the innovations in this aspect by UPASI. They have developed two types of staffing (pruning) machines and two models of plucking machines. But the machines have some drawbacks such as high weight, over heating, noise and problems related to technical services and spare parts.

Hudson (1998) studies on harvesting which is an important aspect in tea plantation industry. He found that plucking of leaves accounts for about 60 per cent of the field cost and 20 per cent of the production cost. Plucking interval is a determining factor in plucking. During peak season shear harvesting can be adopted. Alternate row lane plucking in mature fields will increase plucking average. Pruned bush height of 40 inch is suitable in tea culture.

Mitra (1987) showed the variation in productivity of tea in different size of the gardens. But he has not mentioned his clear view regarding the variation from large size to small size of garden.

Daimari (2003) studied on productivity of tea gardens in Upper Brahmaputra Valley. He studied land and labour productivity where he found that labour productivity is a negative function of labour intensity. High levels of labour productivity in the areas of low labour intensity. He found that the amount of tea production is not uniformly distributed in the various productivity categories of gardens in the different agro-ecological zones. About 64% of the total volume of production comes from very low land productivity (0-2500 kg/ha) categories of almost all the agro ecological zones. The very high category of land productivity (above 10,000 kg/ha) contributes only 7.6% of the total volume of production.

He observed that the distributional patterns of land productivity and labour productivity of the tea gardens are not only the function of physical factors of land alone, but also concentration of population density and unlimited supply of labour. The small size gardens employ more number of labour including child labour. High concentrations of population with low literacy and medical facilities have negative impact on labour productivity.

Gupta and Dey (2010) in their article 'Development of a Productivity Measurement Model for Tea Industry' attempted to propose a relatively simple productivity measurement model for tea industry. A case study conducted in a tea garden of Assam to explore the performance of the model is offered. The model satisfies the six criteria of measurement theory such as validity, comparability, completeness, timeliness, inclusiveness and cost-effectiveness.

Anil (2013) observed that India occupies the last position among the major tea producing countries regarding yield per hectare apart from exceptional geo-agro-climate situation has created unique conditions that are very suitable for growing a super fine quality of tea. The average tea yield among the major tea producing countries is 2235 Kg/ha, where as it is 1693 Kg/ha in India. Future prospect of the tea plantations may jeopardize due to various constraints and weakness if due attention and appropriate measures are not taken in time.

Nath and Dutta (2015) studied on various factors affecting cost of black tea production. They observed that labor and material productivity has the major influence on total productivity. Energy and welfare also take major role among the factors of tea production. The cost of labor and material can be reduced or controlled to some extent. They suggested that welfare cost can be considered as social cost.

METHODOLOGY:

The study is based on primary data collected through structured questionnaires, personal interviews, field visits. The secondary data gathered from related literature published in the journals, newspaper, books, statements, reports. The nature of study is primarily quantitative, descriptive and analytical.

Productivity:

Productivity is defined by different authors in different ways by considering types of product and nature of production units.

i) Martinich (1997) defined productivity as the amount of output produced divided by the amount of input used.

The greater the amount of output from a fixed quantity of inputs, higher the productivity. Similarly smaller the quantity of input required to produce a fixed amount of outputs, the higher the productivity.

ii) According to Bedi (2008), productivity is defined as the ratio of output produced to the input used in its production. Following mathematical expressions on productivity given by him:

Productivity = output ÷ Input

Productivity = number of unit produced ÷ man-hour used

Productivity = number of unit produced ÷ capital employed

Productivity = number of unit produced ÷ machine-hour used

According to him, if inputs are of different resources for example, labour, material, power etc in productivity calculations, a common unit of these inputs has to be considered.

Productivity = number of unit produced ÷ (cost of labour + cost of material + cost of power)

iii) According to Chery (2013), productivity is known as the ratio between the output and input. Mathematical expression given by Chery is as follows:

Productivity = amount of output ÷ amount of input.

Multifactor productivity = Production at standard price ÷ (labour + material + overhead + capital) price

Labour Productivity = Worker output expressed in rupees ÷ worker salaries and wages in rupees.

Material Productivity = Production output in rupees ÷ (raw material + packaging material + supplies) in rupees

Capital Productivity = Total sales in rupees ÷ depreciation in capital assets in rupees

Productivity Analysis Models:

Following are some well known productivity model defined by different authors:

Kendrick Creamer Model:

Kendrick Creamer published their productivity model in the book titled "Measuring Company Productivity" in 1955. Their indices are basically two types namely total productivity and partial productivity. Their model is suitable for company level but not suitable for industry level as it is not covered inputs like energy, business services etc.

Craig-Harris Model:

Craig and Harris (1972-75) using the index approach at the company level, they define total productivity measure. This method is suitable for computation of productivity at firm level, service sector and yields physical productivity. But it is not suitable for tea industry because it does not take into account all inputs relevant to tea industry.

American Productivity Centre Model:

American Productivity Centre has shown that productivity relates profitability and price factor. The model is suitable for accounting productivity at business level and easy to compute productivity with managerial data like profitability and price recovery factor. But it is not suitable for tea industry because it does not consider physical quantity of finished product produced which may not be properly represented by profitability.

Productivity Accounting Model:

H. S. Davis introduced the Productivity Accounting Model which takes into account of all possible outputs and inputs used, keeping aside external factors such as price rise etc. This model is one of the best models which fulfills almost all the requirements of accounting for productivity. It takes care of all types of inputs in terms of monetary equivalent and outputs also and keeps out external factors such as price rise etc.

Productivity Model for a Tea Industry:

This model has been published by R. Gupta and S.K. Dey

This model is shown as $P_t = Q_t / (L+C+R+E+S+Q)$. In this modified model all values relating to outputs and inputs are in monetary equivalent deflated to a base year using a suitable price Index or an average inflation rate so as to take care of quality.

The productivity accounting model has been used in this study as it takes care of all types of inputs in terms of monetary equivalent and outputs also and keeps out external factors such as price rise etc.

Data Collection Instruments:

Questionnaire: Structured questionnaires in tabular format handed over to the officials of the tea estates. Filled up questionnaires were collected after some days with due communication to the officials over mail and phone call.

(ii) Sampling Procedure:

Type : Descriptive

Universe of the study: Exhaustive list of Tea Estate of Assam registered with Tea Board of India having size more than 10.12 hectare is the universe for this study. The total number of large tea estates (having size more than 10.12 Hactare) in Assam registered with Tea Board of India as on 08-09-2010 is 643. Hence universe is 643.

Sample Size: 5% of sampled Tea estates were selected through purposive sampling method. Hence sampled tea estates are 32.

Statistical Tool used: Tabular data were analysed using MINITAB-18 statistical software .

DATA ANALYSIS AND FINDINGS:

This modified model proposed by the researcher using Productivity Accounting Model where all major inputs which affect the cost of tea production has been taken in to cosideration is as follows:

$$\text{Total Produtivity (T)} = Q_t / (L_i + E_i + M_i + C_i + W_i + S_i + Q_i)$$

Where,

Qt = Total Monetary value of output,

L_i = Worker input, E_i=Energy input, M_i = Material input, C_i = Capital input, W_i = Welfare input, S_i = Subsidized ration input, Q_i = Miscellaneous input. All the inputs are in monetary value.

Details description of the various input are as follows:

a)Worker input (L_i): It includes salary of executive staff, salary of office staff, salary of permanent workers, salary of temporary workers, bonus , contribution toward PF, leave encashment, overtime wages, incentives, extra duty allowance.

b) Energy input (E_i): It includes electricity cost, furnace oil cost, diesel cost, coal cost, crude oil cost, cost of natural gas, cost of fuel etc.

c)Material input (M_i): It include cost of purchased green leaf, cost of pesticides, cost of insecticides, cost of packaging materials, cost of irrigation materials, cost of fertilizers, cost of weedicides, cost of nursery materials etc.

d) Capital input (C_i): This input includes cost of land, buildings, machineries, vehicles, factory, tools & equipments, insurance, bank interest, depreciation on assets etc.

e) Welfare input (W_i): welfare cost of worker include cost of education, health, crèech, safety, entertainment, maternity benefit etc.

f) Subsidized ration input (S_i): It includes the cost subsidized ration issued to the worker and staff.

g) Miscellaneous input (Q_i): It includes expenditure like repairing, head office expense, consultancy, audit, social overheads, telephone bills, mobile bills, internet bills, transportation charges, taxes, legal cost, guest expenditure, promotional activities etc.

Mathematical equations for Partial Productivities L, E, M, C, W, S, Q can be given by:

$$\text{Worker Produtivity (L)} = Q_t / L_i$$

$$\text{Energy Produtivity (E)} = Q_t / E_i$$

$$\text{Metarial Produtivity (M)} = Q_t / M_i$$

$$\text{Capital Produtivity (C)} = Q_t / C_i$$

$$\text{Welfare Produtivity (W)} = Q_t / W_i$$

$$\text{Subsidised ration Produtivity (S)} = Q_t / S_i$$

$$\text{Miscelleneous Produtivity (Q)} = Q_t / Q_i$$

Data collected from the different sampled tea estates are regressed using regression software MINITAB-18 to see the correlation amongst the total productivity and partial productivity and also to established relation between total productivity and partial productivity.

Regression Analysis: T versus L, E, M, C, W, S, Q

Table 1: Analysis of Variance

Source	DF	Adj SS	Adj MS	F-Value	P-Value
Regression	7	0.267037	0.038148	176.36	0.000
L	1	0.017441	0.017441	80.63	0.000
E	1	0.006321	0.006321	29.22	0.000

Source	DF	Adj SS	Adj MS	F-Value	P-Value
M	1	0.005048	0.005048	23.33	0.001
C	1	0.013710	0.013710	63.38	0.000
W	1	0.002795	0.002795	12.92	0.005
S	1	0.002776	0.002776	12.83	0.005
Q	1	0.006797	0.006797	31.42	0.000
Error	10	0.002163	0.000216		
Total	17	0.269200			

Table 2: Model Summary

S	R-sq	R-sq(adj)	R-sq(pred)
0.0147076	99.20%	98.63%	96.18%

Table 3: Coefficients

Term	Coef	SE Coef	T-Value	P-Value	VIF
Constant	0.0132	0.0525	0.25	0.806	
L	0.1238	0.0138	8.98	0.000	1.71
E	0.03028	0.00560	5.41	0.000	3.20
M	0.01575	0.00326	4.83	0.001	2.12
C	0.01107	0.00139	7.96	0.000	3.14
W	1.877	0.522	3.59	0.005	1039533.09
S	-3.97	1.11	-3.58	0.005	1039811.64
Q	0.005328	0.000950	5.61	0.000	3.02

Inference: Result of ANOVA test for all variables shown in Table 1. The table implied that the worker productivity L ($p=0.000 < .01$) is statistically significant related to the total productivity of tea. The energy productivity E ($p=0.000 < .01$) is showing statistically significant to the total productivity (T). The p value of material productivity (M) $p=0.001$ is less than .01 implied that the it is statistically significant with the total productivity (T). Capital productivity C is also statistically significant with the total productivity as the p value .000 is less than .01. Welfare productivity (W) is also statistically significant to the total productivity (T) as the p value ($p=0.005$) is less than .01. Similar pattern shows by the subsidized ration productivity (S) with the total productivity (T) as the $p=0.005$ is less than .01. The table also revealed that the miscellaneous productivity Q ($p=0.000 < .01$) is statistically significant related to the total productivity of tea.

Table 2 shows the pearson correlation $R^2 = 99.2\%$. It implied a strong correlations amongst all these seven variables L, E, M,C,W,S,Q with T. It is shown that 99.2% of the weightage of T governed by these seven variables.

The co-efficient for regression model is given in the table 3. It is seen that variables L, E, M, C,W, Q are positively correlated with the total productivity T. While the variable “S” is negatively correlated with the total productivity T. The regression equation thus obtained for the analysis is as follows:

The total productivity and partial productivity is related through the regression equation

$$T = 0.0132 + 0.1238 L + 0.03028 E + 0.01575 M + 0.01107 C + 1.877 W - 3.97 S + 0.005328 Q$$

CONCLUSION:

The study established a relation between the total productivity and the partial productivity for tea production in Assam. The regression equation and the productivity analysis shows that welfare productivity has the highest co-efficient followed by worker productivity and then followed by energy productivity. Hence the welfare productivity, worker productivity and energy productivity has major influence in the total productivity of tea production Assam. Subsidized ration has a negative influence in the total productivity which is to be reduced.

Material productivity, capital productivity and miscellaneous productivity has less influence in the total productivity. To increase the total productivity, input cost involve in worker is to be reduced. Welfare cost and energy cost are also to be reduced to increase the total productivity. Worker productivity can be reduced by using automated machine in plantation and processing of green leaf. Most of the workers are involved in plucking of green leaf. The cost of the same can be minimized by using mechanical plucking machine, which will increase the quality of plucked green leaf and will minimize worker cost.

RECOMMENDATIONS:

Following recommendations are extended based on the study :

a) Increase in Production:

Total productivity of is directly proportional to the total price realization of finished product. Hence to increase in total productivity of tea for tea production in Assam, total annual tea production is to be increases. Age of the most of the tea bushes in Assam are more than 50 years and hence annual yield per hactre of tea production of such bushes are less. Such old tea plant area should be re -planted with new tea plants with modern plantation technology to increase in growth of production per hectare. Genetically modified variety of tea should be planted to get good flavor and optimum production.

b) Use of Modern Technology:

Tea estate should use latest automated machineries for plantation and plucking. Most of the tea estates in Assam are suffering from the shortage of worker, which directly impact on the total production of tea in Assam. Some of the tea estates are even could not manage the minimum duration of plucking due to shortage of worker. It affects the productivity of tea as well as quality of tea production in Assam. Use of automated machines can minimize worker cost and it will increase annual production. Also most of the tea manufacturing factories are with very old machinery. These factories should be automated and quality of the tea to be monitored in each and every instant during manufacturing of tea. The quality of tea can be standardized by proper monitoring and adjusting different parameters during manufacturing time using advance software.

c) Invention of Machineries:

Government should grant more research fund for inventing modern machineries considering the hilly geographical location of Assam. Most of the workers in tea productions are involve in the tea plantation and green leaf plucking. Authorities should give more attention to develop such machineries in context to the geographical location of Assam which are useful in tea plantation like pruning, irrigation, spraying, plucking etc.

d) Lowering input Cost:

For survival of tea industry and for optimum surplus, unit cost of production is to be lowered. Due to inflation and domestic price rise, wages of employees in tea industry is to be hiked. Hence alternate measure to be taken to reduce other input cost and with optimum utilization of gardens resource. Big tea estates can use their space for production of electricity by using solar energy/ wind energy which will decrease energy input cost of production. Organic farming is another key suggestion to decrease material input cost of production.

e) Proper Marketing:

It has been observed that tea growers are interested to just sell tea to the bulk purchaser who is readily available even by compromising price. No one want to go for regarding promotion of own manufactured tea by proper marketing. To survive tea industry in future, the grass root level producer are to be market their tea product properly to reach directly to consumer. Producer should directly reach to the consumer by using appropriate marketing tools like advertisement, participating to expo, government and Pvt. Sponsor events, campaigning etc. Marketers play a major role in the value chain of the tea industry. They include packeters/blenders from national brand companies.

f) Appropriate Pricing:

It is seen that the fall prices of Assam tea is only for bulk selling while retail price of tea in the market is quite satisfactory. It implies that the tea producers are not getting the proper price benefit though demand of the same tea in market is high. High quality and high flavoured of Assam tea sell by using other brand in retail market and hence Assam tea losing dignity. Fall of price for bulk sell can be prevented if tea growers sell with own branding and packaging as Assam brand has high demand.

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An Analytical Study on Influencing Factors of Tea Production in Assam

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DOI: 10.29322/IJSRP.8.7.2018.p7941

<http://dx.doi.org/10.29322/IJSRP.8.7.2018.p7941>

Abstract: India was the largest tea producing country in the world till 2006. But due to steady growth of production of China at a rate of 8.8 percent per year since 2001, India's position has been pushed to 2nd place in 2006. The growth of production as well as export of tea has shown a disappointing trend with respect to other leading tea producing countries namely China in the recent years. India produces 945.97 million kgs in 2005 having contribution 27.36 percent of world production share in that year 2005 and was leading tea producing country in the World. After slipping the position to second in the year 2006, the production increases to 1208 million kg in the year 2015 with 23 percent share of world tea production and still remain in the 2nd position. Now China is the leading producer and Kenya is the leading exporting country in the world. Since Assam alone produces more than 52 percent of the national production, it is required to increase its production and productivity level to regain India's global position. The tea produce in Assam are among the finest across the globe. The climate of the region helps in producing tasty tea. In this context, a details analytical study of factors affecting tea production in Assam has been undertaken. Data collected from the field was analysed by SPSS software. Factor analysis was carried out to get the reduced number of variables which affect tea production in Assam.

Key Words: Tea Production, Productivity, SPSS, Factor Analysis.

I. Introduction

Tea industry of India is one of the oldest industries in India having 180 years old history. The East India Company after losing its monopoly in China in 1832 has taken up cultivation of Tea in India (Assam) in 1834. The credit for creating India's vast tea empire goes to the British, who discovered tea in India. The first commercial batch of Tea ever produced outside of China came from Assam in 1839. The first tea garden in India was opened by British at Lakhimpur district of Assam in 1835. The first commercial batch of tea ever produced in Assam arrived at England in 1838. Subsequently tea gardens were opened for cultivation of tea plants in the different districts of Assam. These gardens were managed under different companies. The oldest tea company in India "The Assam Company" was accordingly formed in England in 1839 with a capital of Rs. 5 lakh. Still this company is in operation and managing several tea gardens. Since then, tea continues to be the most popular drink in India. From official conferences to railway station, tea (chai) remains the favorite hot beverage among Indians (almost 85% of the total households in the country consume about 81% of the total tea produced).

This sector is crucial to Indian economy. The Tea Industry is one of the oldest organized firm sectors with a large network of tea producers, retailers, distributors, auctioneers, exporters and employees. India is one of the world's largest producer and consumer of tea, which accounts for 27 percent of the world production and around 12percent of the world tea export. Tea export from India,

estimated at Rs 17.31 billion during financial year 2006, accounting for 0.4 percent of country's export in value terms, ranks as the fourth-largest agro export item from India. The industry employs around 1.27 million people at the plantation work and that of 2 million indirectly of which 50 percent are women workers (second largest employer in the organized sector after Indian Railway). In India, there are about 1700 processing units engaged in tea production; while around 1686 big (more than 100 hectares) planters with an output of 1200 Mkg. Besides, as an agro-based industry, the development of plantation industry has contributed greatly towards rural development and urbanization of remote hilly areas by optimum use of land, opening up road and other communication network in those areas.

Tea is commercially cultivated in 16 states of India viz, Assam, West Bengal, Tamil Nadu, Kerala, Karnataka, Tripura, Uttarakhand, Himachal Pradesh, Arunachal Pradesh, Manipur, Meghalaya, Mizoram, Nagaland, Sikkim, Odisha and Bihar. Out of which Assam, West Bengal, Tamil Nadu and Kerala are accounted for more than 95% of the total tea production in India. About 78% of the country's total area under plantation is located in North East India. The tea originating from Darjeeling, Assam and Nilgiris are well known for their distinctive quality worldwide. The tea production in India includes small and big growers. Small tea growers are economically and socially susceptible in India as they are mostly marginal farmers. In India, tea production was first started in Assam in the year 1835. Since then, tea has been cultivating in the most of the parts of Assam and turned as single largest industry in terms of employment. Assam occupied unique place in India by producing 52 of the national production having plantation area of about 3.22 Lakh hectares which is more than half of the country's total area under tea.

Table:1. Tea at a glance: as on the year 2015

Sl No.	Description	Remarks
01	Tea Production in world	5304MKg
02	Tea Consumption by tea producing countries itself	4999Mkg
03	Tea export in world	1801Mkg
04	Highest tea producing country	China (2278 Mkg)
05	Highest tea exporter country	Kenya (450 Mkg)
06	Tea Production in India	1207 Mkg
	Tea Consumption in India	948Mkg
07	Tea Export from India	234Mkg
08	No. of tea producing states in India	16
09	No. of big tea estates in India (size more than 10.12 Ha)	1686
10	No. of Small Tea Growers in India (size less than 10.12 Ha)	157504
11	Highest tea producing state in India	Assam
12	Tea Production in Assam	653Mkg
13	No. of big Tea Estates in Assam	761
14	No. of Small Tea Growers in Assam	83880

Source: ITC report 2016 and Tea Board of India report 2016

II. Objective of the Study:

- a) To find the present scenario of tea production in Assam in context to national scenario.
- b) To find factors affecting tea production in Assam.

III. Review of Literature:

Mann (1907) and Harison (1965) were of the opinion that, for the growth of tea plant, the climatic conditions as to air, moisture and temperature within the soil climate, are very essential. Apart from ideal climate, the proper drainage, very deep cultivation, deep

trenching, green cropping and mulching etc. are important at the beginning of a tea plant Which allow the roots to develop in a healthy and vigorous manner for raising of crop productivity.

Basu and Sharma (1969) observed the low average yield in the plains of West Bengal, North bank, South bank and Cachar districts and find that, despite considerable improvements in agro-chemical techniques, the average yield is not going to increase at significant rate. Thus, it declines during the last two decades. With a view to finding out the possible reasons for low yields as well as its downward tendency, once the tea plant attains the age of 25 years it stabilizes its yield. They come to the conclusion that the plant age and kind of tea plant uprooting and replanting soil and soil management, infilling and management, shade and drainage are the main factors for increasing the yield rate.

Grice (1971), made an experiment between the shade and the cultivation of tea and showed how per hectare yield under different degree of shade is affected by nitrogen, soil type and age of tree. The physical factors of tea gardens are equally important which vary yield pattern. In this connection, there are numerous studies.

Chakravartee (1971) tried to show how the pattern of crop distribution obtains from unpruned tea and pruned tea affect the yield of tea. They tried to relate the seasonal change in the direction of movement of photosynthesis from the maintenance leaves of unpruned bushes and suggested that pruning is important operations, which decides the productivity of tea bushes. The following inferences can be drawn from their studies: (a) the October is the earliest possible month to commence resting of tea bushes prior to pruning. (b) the resting earlier than October does not help in building up starch reserve in the roots as the photosynthesis from the maintenance leaf canopy are still moving upward. (c) Considering all these factors, December and January are to be ideal months for pruning tea bushes in North-East India.

Biswas (1981) tried to study all these factors on experimental basis, which are based on 16 to 18 years of data of monthly yield, rainfall and related data, which were collected from the tea estates of N.E. India.

Biswas and Chakravarti (1992) opined that balanced fertilizer use for tea is an important measure for increasing productivity. While studying the Nitrogen-Phosphate-Potassium (NPK) manuring in mature tea, using yield-fertilizer relationship, they found that annual application of balanced dose of NPK is needed to maximize the productivity level. For sustaining a yield of about 23 q/ha in different regions, generally a dose of nitrogen in the range of 100-140 kg/ha, phosphate between 20-50 kg/ha and potash between 80-140 kg/ha would be required.

Sinha, et. al. (1992) found that application of elemental sulphur 20-40 kg/h increased significantly during three years of experimentation in tea estates in N. E. India. They suggested that sulphur should be introduced as a routine fertilizer input particularly in cases where SOA (ammonium sulphate) is not applied.

Borbora, Baruah and Kar (1994) emphasizes on mechanical plucking to maintain the plucking round during peak cropping season, which coincides with higher absenteeism of pluckers, to check the plucking cost and to provide an mechanical aid for increasing plucker's productivity, to harvest the increased production economically and, thereby, maintain the profitability of tea industry in long run. Maximum gain in quality of tea can be observed with an increasing proportion of "two-and-a-bud" shoots in harvest during fast growing period and fast fermenting clone. However, equal proportions of both 'three-and-a-bud' and 'two-and-a-bud shoots' yield during the early and mid seasons and in the medium or low fermenting clones. During the late season, maximum gain in yield with minimum reduction in quality can be obtained in increasing the proportion of "three-and-a-bud" shoots in harvest.

Chakravartee, Biswas and Bordoloi (1994) observed the adverse effect of unscientific pruning was observed when they attempted to evaluate the effects of pruning cycle of different lengths, both in plains and hills. They came to conclusion that for sustaining both crop and quality of tea, repeated adoption of pruning cycles of 3-4 years length may not sustain high productivity without due care to

age, vigour and bush frame and 3 years cycle help sustaining productivity better than 4 years cycle. Plucking standard has a direct bearing on yield and quality of tea.

Barman (1994) try to explain how density of shade influences and physiology in the metabolic processes for higher yield in the studies entitled 'Influence of Shade on Physical Parameters in Tea'. They come to the conclusion that shade reduces the leaf temperature from full sun - 30% - 50% - 70% shade by 1 °C in each case and the higher reduction of leaf temperature was found with 70% shade. They also observe that shade influences the plants to retain more water for higher turbidity of cells and the water potential is higher in shaded than unshaded conditions. However, these studies do not cover all the aspects of ecological factors, which are more responsible for the higher productivity and yield. As it is seen, climate has been changing and most of the areas taken for the present study area suffer from flood during rainy season. In the present section of review, it may be said that most of the studies are area specific and based on some particular parameters of physical factors of land, which may not be applicable to all the areas, which results in negligence of integrated approach. After reviewing the concerned literature on ecological and physiographical factors of tea cultivation in Assam, it may be concluded that the underground water, terrain conditions and climatic factors especially rainfall and temperature are major factors which influence the production and productivity of tea. The proper drainage and tree shades are the common activities in the tea-farms to stabilize the effects of such physical factors and to regulate the growth of tea plants.

V. Research Methodology:

Research Approach:

The study is explorative, descriptive, and analytical and survey based in nature. The study based both primary and secondary data.

Data Collection: Both primary and secondary data have been collected for the purpose of the study. Primary data was collected through structured questionnaire. To get personal views and in depth details, interview with managers of sample tea estates have been done. Secondary data was collected from related literature published in books, journals, reports, statesman, bulletins, tea statistics and the reports of respective sample tea estates.

Sampling Procedure:

a) **Universe of the study:** Exhaustive list of Tea Estates/Gardens of Assam registered with Tea Board of India having a size of more than 10.12 hectare taken as the universe of the study. The total number of tea estates as per aforesaid criteria i.e. plantation size above 10.12 hectare in Assam registered with Tea Board of India is 761. Hence the universe for this study is 761(GOA; 2015).

b) Sampling Method:

Universe for this study is spread in different geographical location of Assam. Most of the tea estates are located in the far flanged area. Considering these facts, researcher used judgment sampling method for the study.

c) Sample Size:

i) 10% of sampled Tea estates selected through judgment sampling method to meet the objectives of the study. Hence, total sample size is 76. Two respondents taken from each sampled tea estates namely one as General Manager/Manager/ Asst. Manager/Deputy Manager wherever is applicable and another as factory manager. Hence, total size of respondents is 152 (76 tea estates X 2). Data collected through structured questionnaires in five point Likert scale indicated most important to not important indicating the intensity of the variables.

Data Analysis:

Statistical tools like (i)Linear Growth Rate Analysis (ii)Trend Analysis (iii) Correlation Analysis (iv) Factor Analysis and statistical software SPSS were used by the researcher.

VI. Data Analysis and Findings:

A. Present scenario of tea production in Assam:

An attempt is made to examine the present scenario of tea production in Assam in context to nation. It is initiated with estimation of index numbers of tea production of Assam and national tea production using these indices an attempt is made to find the pattern of growth.

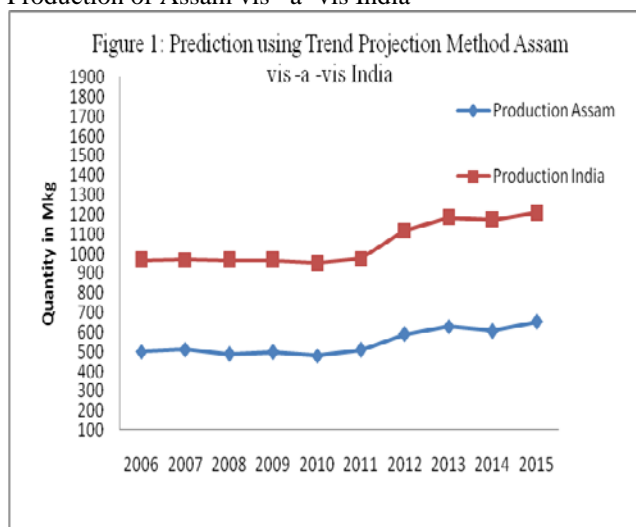
Table: 4. Index numbers of Tea Production of Assam and India

(Base year 2006=100)

Year	Assam	India
2006	100	100
2007	102	100
2008	97	100
2009	99	100
2010	96	98
2011	101	101
2012	117	115
2013	125	122
2014	121	121
2015	130	125

Source: Computed from Tea board of India Reports

Figure 1. Production of Assam vis –a- vis India



The figure 1 shows the prediction using trend projection model of tea production of Assam vis – a vis Tea production in India. A constat flat curve observed for both Assam as well as India during the period 2006 to 2011. In the year 2012, tea production of assam increases with respect to the previus year 2011 and hence the curve gone toward upward direction. Same pattern also observed for the production curve of India in the year 2012. In the year 2013, the curve of Assam gone upward further indicating increaise in tea production in compare to the preveious year 2012. Here also similar patter shown by the curve of India with an increasig trend with respect to the corresponding previous year. In the year 2014, tea production of Assam decreases as indicated by the slop of the curve and same slope reflected in the tea production of India for the 2014. The tea production of Assam again increases in the year 2015 as

reflected from the slope of the curve, in the same year tea production of India also increases. Thus it is observed that the trend of tea production of India is completely influenced by the tea production in Assam.

Table: 5. Growth Rate Analysis:

Production (in Mkg)	Year		Percentage of Growth
	2006	2015	
Assam	502.04	652.95	30%
India	967.71	1207.23	24.75%

Source: Calculated by the researcher from Tea Board of India report.

Growth of tea production in Assam and India during the period 2006-2015 were calculated by using simple percentage. It is observed from the analysis that the growth rate of Assam is 30% and that of India is 24.75%. The growth rate of Assam is higher is due to increase in number Small Tea Growers in Assam during the period.

Correlation Analysis using SPSS software:

Table. 6: Correlation table of Tea production in Assam and Tea Production in India

		Production of Tea in Assam	Production of Tea in India
Production of Tea in Assam	Pearson Correlation	1	.990**
	Sig. (2-tailed)		.000
	N	10	10
Production of Tea in India	Pearson Correlation	.990**	1
	Sig. (2-tailed)	.000	
	N	10	10

** . Correlation is significant at the 0.01 level (2-tailed).

Correlation Table 6 shows that there is a strong positive Pearson correlation (R=.990) between production of tea in Assam and production of tea in India. The ANOVA test shows that the production of tea in Assam (p=.000 < .01) is statistically significant in relation to production of tea in Assam. A simple regression was fitted and the equation thus obtained is as follows:

$$\text{Production of tea in India} = 152.009 + 1.639 \text{ production in Assam}$$

B. Factors affecting tea production in Assam:

The researcher identified the factors affecting tea production in Assam on the basis of established literature. A tabular form structured questioner in English language prepared with twenty seven identified variables to collect field data from respondents of the sampled tea estates. Five point Likert scale indicated most important (score =4) to not important (score =0) used to find the strength of the variables. Data collected from 76 tea estates of different district of Assam; taking one respondent as tea General Manager/Manager/Asst. Manager and another from Factory Manager with total 152 respondents. Data have been compiled in the excel sheet and then transfer to SPSS software for analysis. The factor analysis carried out by SPSS software and factors were extracted by principal component analysis method.

Table: 7. KMO and Bartlett's Test

Kaiser-Meyer-Olkin Measure of Sampling Adequacy.	.600
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Bartlett's Test of Sphericity	Approx. Chi-Square	1.941E3
	df	351
	Sig.	.000

Table: 8. Total Variance Explained

Component	Initial Eigenvalues			Extraction Sums of Squared Loadings			Rotation Sums of Squared Loadings		
	Total	% of Variance	Cumulative %	Total	% of Variance	Cumulative %	Total	% of Variance	Cumulative %
1	3.670	13.593	13.593	3.670	13.593	13.593	3.545	13.130	13.130
2	2.707	10.026	23.619	2.707	10.026	23.619	2.142	7.932	21.062
3	2.174	8.053	31.672	2.174	8.053	31.672	2.073	7.677	28.739
4	1.851	6.857	38.529	1.851	6.857	38.529	1.959	7.257	35.996
5	1.664	6.161	44.690	1.664	6.161	44.690	1.587	5.878	41.874
6	1.584	5.866	50.556	1.584	5.866	50.556	1.530	5.668	47.542
7	1.346	4.983	55.540	1.346	4.983	55.540	1.514	5.609	53.151
8	1.185	4.388	59.928	1.185	4.388	59.928	1.353	5.013	58.164
9	1.150	4.259	64.187	1.150	4.259	64.187	1.316	4.875	63.039
10	1.083	4.010	68.197	1.083	4.010	68.197	1.240	4.593	67.632
11	1.037	3.842	72.039	1.037	3.842	72.039	1.190	4.407	72.039
12	.952	3.525	75.564						
13	.858	3.178	78.742						
14	.814	3.014	81.756						
15	.741	2.744	84.500						
16	.695	2.576	87.076						
17	.668	2.475	89.551						
18	.625	2.315	91.867						
19	.585	2.165	94.032						
20	.513	1.899	95.931						
21	.379	1.404	97.335						
22	.281	1.041	98.376						
23	.157	.581	98.957						
24	.121	.449	99.406						
25	.097	.359	99.765						
26	.052	.194	99.959						

Table: 8. Total Variance Explained

Component	Initial Eigenvalues			Extraction Sums of Squared Loadings			Rotation Sums of Squared Loadings		
	Total	% of Variance	Cumulative %	Total	% of Variance	Cumulative %	Total	% of Variance	Cumulative %
1	3.670	13.593	13.593	3.670	13.593	13.593	3.545	13.130	13.130
2	2.707	10.026	23.619	2.707	10.026	23.619	2.142	7.932	21.062
3	2.174	8.053	31.672	2.174	8.053	31.672	2.073	7.677	28.739
4	1.851	6.857	38.529	1.851	6.857	38.529	1.959	7.257	35.996
5	1.664	6.161	44.690	1.664	6.161	44.690	1.587	5.878	41.874
6	1.584	5.866	50.556	1.584	5.866	50.556	1.530	5.668	47.542
7	1.346	4.983	55.540	1.346	4.983	55.540	1.514	5.609	53.151
8	1.185	4.388	59.928	1.185	4.388	59.928	1.353	5.013	58.164
9	1.150	4.259	64.187	1.150	4.259	64.187	1.316	4.875	63.039
10	1.083	4.010	68.197	1.083	4.010	68.197	1.240	4.593	67.632
11	1.037	3.842	72.039	1.037	3.842	72.039	1.190	4.407	72.039
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23	.157	.581	98.957						
24	.121	.449	99.406						
25	.097	.359	99.765						
26	.052	.194	99.959						
27	.011	.041	100.000						

Extraction Method: Principal Component Analysis.

Table: 9. Rotated Component Matrix^a	
	Component

	1	2	3	4	5	6	7	8	9	10	11
VAR19	.965										
VAR21	.936										
VAR22	.888										
VAR20	.852										
VAR14		.941									
VAR16		.936									
VAR17		.933									
VAR15		.926									
VAR4			.967								
VAR5			.966								
VAR7				.945							
VAR8					-.825						
VAR6					.655						
VAR2						.762					
VAR3						.680					
VAR25							.733				
VAR24							-.617				
VAR23							-.426				
VAR18								-.729			
VAR10								.473			
VAR11									.698		
VAR13									.523		
VAR12									-.561		
VAR1										.861	
VAR9											-.706
VAR27											.694
VAR26											.500

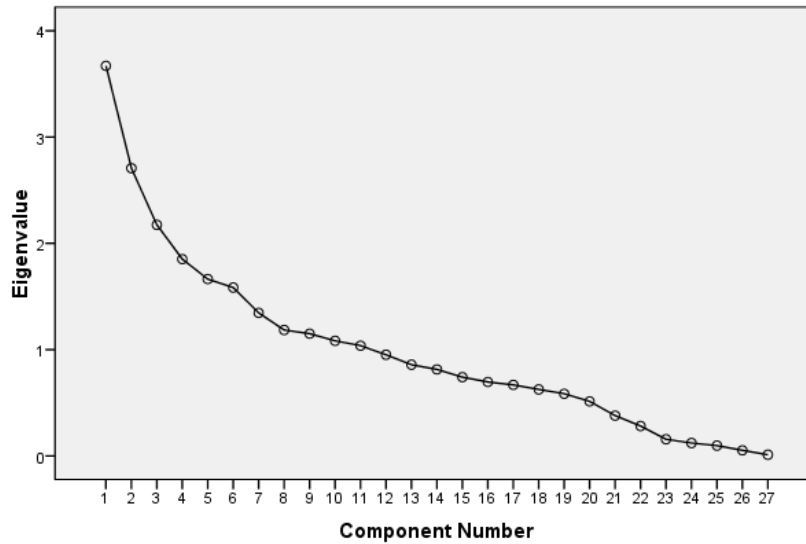
Extraction Method: Principal Component Analysis.

Rotation Method: Varimax with Kaiser Normalization.

Rotation converged in 13 iterations.

VAR1: Rainfall; VAR2: Temp; VAR3: Humidity; VAR4: Windflow; VAR5: Pressure; VAR6: Soil Condition; VAR7: Verity of Tea Leaf; VAR8: Road Connectivity; VAR9: Irrigation; VAR10: Drainage; VAR11: Electricity; VAR12: Fuel; VAR13: Coal; VAR14: Technology of Plantation; VAR15: Technology of Plucking; VAR16: Technology of Processing Green Leaf; VAR17: Technology of Packaging ; VAR18: Pesticides; VAR19: Fertilizer; VAR20: Cultivating Material; VAR21: Irrigation Material; VAR22: Packaging Material; VAR23: Worker Cost; VAR24: Material Cost; VAR25: Capital Cost; VAR26: Welfare Cost; VAR27: Subsidized ration

Scree Plot



Result of the analysis comprises with Correlation, KMO and Bartlett's Test, Total Variance Explained, Rotated Component Matrix and Component Transformation Matrix. Correlation table shows the well relation amongst all the variables under consideration. It can be revealed from KMO and Bartlett's Test that the KMO value is .6 and the analysis is significant at .01 level. There are eleven factors extracted by using Principal component analysis and Kaiser Normalization method. The factor loading .4 is taken as threshold limit and hence factor loaded with .4 and above has been extracted. The Eigen value of these eleven factors is greater than one and total cumulative percentage of Rotation Sums of Squared Loadings of these factors is 72% indicating good acceptability of result. The components are renamed as follows:

Component 1 (FAC1)	Material	Component 7(FAC7)	Input Cost
Component 2 (FAC2)	Technology	Component 8 (FAC8)	Infrastructure
Component 3 (FAC3)	Weather Condition	Component 9 (FAC9)	Energy
Component 4 (FAC4)	Varity of Tea	Component 10(FAC10)	Rainfall
Component 5 (FAC5)	Soil type	Component 11(FAC11)	Welfare
Component 6 (FAC6)	Environment		

It is observed from the Table 8 that the extracted component 1 which is renamed as “Material” has the highest loading 13.59 percent amongst all eleven components. Hence the material has the highest influence in the tea production in Assam. The component 2 that is renamed as Technology has loading 10.02 percent followed by “Weather Condition” loaded by 8.05 percent. The other components which are renamed as Varity of Tea, Soil type, Environment, Input Cost, Infrastructure, Energy, Rainfall and Welfare are loaded by 6.85 percent, 6.16 percent, 5.86 percent, 4.98 percent, 4.38 percent, 4.25 percent, 4.01 percent and 3.84 percent respectively.

V. Conclusion:

The growth of production of tea production in Assam, which is the back bone of the economy of state as well as largest employment generator, are not up to the mark. It is observed from the study that the growth of tea production in Assam is at par with the tea production of India. The production growth rate of tea in Assam as well as India was almost nil during the last decade. The growth rate of tea production in Assam started increasing from the year 2010 and similar pattern seen for the national production also. As Assam contributing more than fifty percent of national production, the trend of annual national production directly depends on the trend of annual tea production in Assam. The correlation analysis shows a strong positive correlation between the tea production in Assam and the tea production of India. The most of the big tea planters have been withdrawing plantation as these companies are mainly emphasizing on packaging and marketing of tea using their own brand. The situation has been improving since 2010 in both state as well as national level due to increase in the number of Small Tea Growers (STG). In Assam, unemployed youth took tea production in small scale basis as their livelihood options and number of Small Tea Growers increases considerably in the upper Assam districts. Different factors that influence the tea production of Assam have been identified from the field survey. Twenty seven different identified variables were deduced to eleven variables through factor analysis using principal component analysis method. Materials influence highest in the tea production of Assam followed by technology, weather condition. Variety of tea, soil condition and rainfall came as individual variables which effect tea production in Assam. Proper application and supply of material will enhance the tea production in Assam. Most of the workers of tea estates engage in plantation and plucking process. It is observed during the field visit that the most of the tea estates are suffering from the shortage of daily worker engage in plantation area. Some of the govt. scheme like MGNREGA influencing negatively in the tea production in Assam. The daily worker to be engaged by the tea estates are interested to work under such Govt. scheme instated of working in tea estates which leads to the worker crises. The interval of harvesting of tea leaf increase due to worker crises and hence the tea production as well as quality of tea decreases. To overcome such worker crises, new technology on tea plantation to be adopted for enhancing tea production in Assam.

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