

**BA PSYCHOLOGY  
SECOND SEMESTER  
PSYCHOLOGY OF INDIVIDUAL DIFFERENCES  
BPY - 201**

**SET  
B**

**[USE OMR SHEET FOR OBJECTIVE PART]**

Duration: 3 hrs.

Full Marks: 70

**(Objective)**

Time: 30 mins.

Marks: 20

*Choose the correct answer from the following:*

*1 × 20 = 20*

1. Social Learning theory posits that learning occurs through.....
  - a. Movement
  - b. Observation
  - c. Interaction
  - d. None of the Above
2. Who has proposed Self-Determination Theory of motivation?
  - a. Deci and Ryan
  - b. Albert Bandura
  - c. Cattell
  - d. None of the Above
3. The concept of emotional intelligence was given by.....
  - a. Robert Sternberg
  - b. Salovey and Mayer
  - c. Howard Gardner
  - d. None of the Above
4. Self regulation implies.....
  - a. Observation of behaviour
  - b. Imitating behaviour
  - c. Controlling behaviour
  - d. All of the Above
5. There are 3 kinds of abuse: physical, emotional and.....abuse.
  - a. Behavioural
  - b. Sexual
  - c. Observational
  - d. None of the Above
6. Which among the following is NOT a means of enhancing creativity?
  - a. Sharing ideas with others
  - b. Exercise
  - c. Taking risks
  - d. Being fearful
7. David Wechsler has given a test of.....
  - a. Aptitude
  - b. Personality
  - c. Intelligence
  - d. None of the Above
8. The second stage of Sexual Response Cycle is.....
  - a. Plateau
  - b. Excitement
  - c. Orgasm
  - d. Resolution

9. Individuals having IQ more than 130 are labeled as.....
  - a. Intellectually disabled
  - b. Intellectually gifted
  - c. Intellectually deficient
  - d. None of the Above
10. According to the gender roles set by the society earlier, males were expected to be.....of the family.
  - a. Homemakers
  - b. Caretakers
  - c. Breadwinners
  - d. None of the Above
11. The full form of IQ is:
  - a. Emotional Quotient
  - b. Intelligence Quotient
  - c. Spiritual Quotient
  - d. All of the Above
12. Individual differences refer to.....among individuals in their cognitive abilities, learning styles, personality traits, behaviours and other characteristics.
  - a. Variations
  - b. Connections
  - c. Similarities
  - d. None of the Above
13. Which approach of personality has focused on the study of unconscious mind?
  - a. Humanistic Approach
  - b. Cognitive Approach
  - c. Psychoanalytic Approach
  - d. Behaviouristic Approach
14. The categorization of Endomorphs, Ectomorphs and Mesomorphs was given by:
  - a. Hippocrates
  - b. Sheldon
  - c. Carl Jung
  - d. None of the Above
15. The introversion-extraversion dimension of personality was proposed by which theorist?
  - a. Eysenck
  - b. Allport
  - c. Cattell
  - d. None of the Above
16. According to Cattell, the traits which are observable by people are known as .....traits.
  - a. Source traits
  - b. Surface traits
  - c. Latent traits
  - d. None of the Above
17. According to Allport's theory, which among the following is the least dominating personality trait?
  - a. Central traits
  - b. Secondary traits
  - c. Cardinal Traits
  - d. None of the Above
18. Who among the following proposed the hierarchy of needs?
  - a. Carl Rogers
  - b. Sigmund Freud
  - c. Abraham Maslow
  - d. None of the Above

19. Learning through reinforcement happens in .....
- a. Operant Conditioning
  - b. Observational Learning
  - c. Classical Conditioning
  - d. None of the Above
20. Which theorist has proposed the Bobo doll experiment?
- a. Abraham Maslow
  - b. Sigmund Freud
  - c. Albert Bandura
  - d. Carl Rogers

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**(Descriptive)**

**Time : 2 Hr. 30 Mins.**

**Marks : 50**

[ Answer question no.1 & any four (4) from the rest ]

1. What do you understand by personality? Explain the trait approaches to personality. 2+8=10
2. Explain any three approaches of personality with examples. 10
3. Give few definitions of intelligence. Explain about the individual differences in intelligence. 4+6=10
4. What do you understand by emotional intelligence? Explain the history of emotional intelligence. 4+6=10
5. Elucidate the history of measurement of Intelligence. 10
6. Define motivation and its types. Explain the self-determination theory. 4+6=10
7. What is creativity? Suggest different ways in which creativity can be enhanced. 2+8=10
8. What do you understand by gender roles? Explain the theories of gender role development. 2+8=10

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